



EXCELLENCE IS OUR BASELINE.

Dr. John (J.R.) Flatter (USMC, Ret.) is Flatter's founder, owner and Chief Learning Officer. Dr. J.R. Flatter is a leadership practitioner, scholar, professor, and consultant for government and commercial organizations across the globe. He primarily focuses his academic and consulting engagements on developing leadership competencies through organizational leadership development programs. J.R. has served as Flatter, Inc.'s Chairman since its founding in 2002.

- **CAGE Code:** 1YYU3
- **DUNS:** 034096466
- **ISO 9001:2015 and 27001:2013** Registered
- **Primary NAICS Codes:** 541611, 641618, 641620, 541990, 611430, 611710
- **CPV (Common Procurement Vocabulary):** 80000000 - Education and training services; 75000000: Administration, defence and social security services

Representative List of Who We Serve
 Department of Homeland Security United States Coast Guard
 Defense Logistics Agency
 United States Marine Corps
 United States Army
 United States Air Force
 National Defense University
 U.S. Department of Agriculture Federal Aviation Administration United Nations

Contract Vehicles

- **PACTS II:** HSHQDC-16-D-P2003
- **GSA IT-70:** GS-35F-0527N
- **GSA PSS (00CORP):** GS-10F-0461N
- **Seaport-NxG:** N00178-19-D-7657
- **NATO and UN Vendor UNGM:** 519796

Contact Us

Joe Cabell
 Chief Strategy Officer
 Joe Cabell@FlatterInc.com

Leadership Development & Coaching

- Global Distance Education (Zoom Gov, Microsoft Teams, Adobe Connect, Cisco Webex, and others)
- Psychometric Assessments - to include DiSC, MBTI, EQ360, EQi 2.0, Hogan, Tetra Map Facilitator, FIRO-B TKI, ISI, LEAP, StrengthsFinder 2.0, EITRI, PROSCI, The Leadership Circle Profile, LMAP, Step II, & Others.
- Student registrar and LMS Support.
- ICF Certified Coaches up to and including the MCC Level.
- Full life-cycle pre-course, course-execution, and post-course lectures, facilitation, surveys, & other support functions.

What People are Saying

"After serving over 25 years as a Navy Officer, I thought I knew leadership. This program taught me new skills and helped me to refocus on the truly important aspects of my life. I highly recommend this for every young leader." - Senior Leader, DoD

"In my career, this is the first time I actually received coaching, even though as a senior employee, we had access to the enriching network...just the short six-month experience with the executive coach gave me some tremendous insight personally and professionally, and I appreciate the opportunity to be part of the Cohort." - Senior Leader, DoD

A Proven Record of Successful Engagement

Department of the Air Force Senior Leadership Development Program (DAFSLDP): Designing and delivering 60+ leadership, training, and development courses; executive coaching engagements; and executive coach training and certification for Senior Leaders - to include General Officers, Enlisted, SES, and GS 15s.

USAF Adjunct Contract Professor (ACP) Program: Providing Senior SME support to 45 Air Force leadership and other development courses throughout the globe.

Federal Aviation Administration (FAA) Leadership, Coaching, and Mentoring: Provide 360 assessments, executive coaching, leadership training, and content development for senior FAA leaders.

US Army Non Commissioned Officer (NCO) Academy: Curriculum development for NCO Leaders at all levels

US Army War College Center For Strategic Development: Senior Leader Education and writing coaches for General Officers

National Defense University (NDU) Capstone, Keystone, and Pinnacle Course Support: Providing over 30 senior fellows- retired Generals, Admirals, SES, and Senior Enlisted- to train, mentor, and advise newly and recently promoted Generals, Admirals, and Senior Enlisted.

Ft. Belvoir NCI WPA>us 'FNC+Ngcflpi 'Vgco u'bpf 'Rt qlgevu'NVCR< Virtually delivering up to 30 two-day LTAP courses annually for DLA managers and supervisors.

US Department of Agriculture: Performing twice-monthly Executive Coaching for USDA Senior Leadership.

Two Roads Leadership (2RL): Providing global 12-week leadership development seminars through lecture, coaching, and experiential assignments. Retain a team of International Coach Federation (ICF) Certified Coaches to provide expert leadership coaching.

Commercial Gaming Leadership Development & Coaching: To include Penn National Gaming & Wynn Las Vegas.

Leadership Fredericksburg Program: Facilitate an annual group of distinguished local leaders through an intensive 9 month leadership development workshop.